

Bailey Valuations Inc.



“BillQuick cut my invoicing time by at least 80%, increased my revenue by at least 20%, and BQE has provided me with the best ongoing customer support I have ever had.”

Bryan Bailey
Owner

Background

Bryan Bailey, owner of Bailey Valuations, was frustrated with the Simply Accounting Pro software his firm was using as it was not only time consuming to enter data, but didn't provide enough flexibility to suit his firm's needs

Solution

Realizing it was time for his firm to implement new software, Mr. Bailey engaged with a software consultant to assist him in finding a suitable replacement. The consultant identified a small number of potential solutions, including BQE Software. The other potential solutions offered some of the functionality required but none compared to BillQuick. Mr. Bailey was not only impressed by how quickly a BQE Customer Service and Support specialist returned his phone call, but he was convinced he found the best solution after watching a demonstration of BillQuick's powerful functionality. Mr. Bailey purchased BillQuick five years ago after seeing, not only how flexible, fast, and easy it was to generate invoices, but how seamlessly it integrated with QuickBooks.

About Bailey Valuations, Inc.

Bailey Valuations is a boutique professional firm in Canada specializing in business valuations for various purposes (mergers & acquisitions, tax reorganizations, shareholder disputes, estate planning), quantification of economic losses, and provision of alternate dispute resolution services.

Benefits & Results

- 1. Includes Excellent Customer Support** - According to Bryan Bailey, the BQE Training Department is fantastic at explaining how to maximize the advantages of BillQuick on an ongoing basis. In addition, they provided excellent initial training, especially on how to integrate BillQuick with QuickBooks. Furthermore, BQE's Report Customization Department created their reports promptly, correctly, and cost effectively.
- 2. Saves Time** - After purchasing BillQuick, Bailey Valuations cut the time required to do billing by an incredible 80%+. As per Bryan Bailey, "Generating invoices is so fast and easy, it is almost effortless. I also save an incredible amount of time on billing related questions. I have only received one billing question since I implemented BillQuick. Being transparent and giving the detail rather than only summary information is the key."
- 3. Provides Flexibility** - Bailey Valuations can now easily manage its time capture and billing tasks. For example, the company has a multitude of clients ranging from one to several projects; so it is important to track the time on the projects separately. In addition, the time and expense tracking functionality in BillQuick empowers the firm to enter the billable time continuously and generate the invoices whenever it is needed. Furthermore, joint invoicing can be done if a client wants a single, consolidated invoice with a breakdown by entity or distinct project.
- 4. Increases Revenue** - BillQuick has detailed memo fields for logging qualitative data such as phone conversations and project journal notes. According to Bailey, "BillQuick is completely transparent since the billing detail is very easy to enter, simple to understand, and the clients rarely question an invoice when they have the right information." Since implementing BillQuick and successfully detailing invoices, Bailey Valuations has increased its billing rate and revenue by at least 20%.

About BQE Software

BQE Software is a world leader in time tracking, billing, and project management software for professional services firms. Its products, including BillQuick®, ArchiOffice®, and EngineerOffice®, simplify the way information is entered and utilized by firms. With over 350,000 users, BQE is the trusted solution worldwide for architects, engineers, accountants, attorneys, IT consultants and business consultants. The company is headquartered in Torrance, California with offices in Australia and Europe.

Get started with BillQuick today and begin saving time and money!
For more information, visit www.bqe.com or call (866) 945-1595

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